

Driver-Based Planning & Forecasting for the Insurance Industry with Oracle Planning Cloud

Success at Every Step

- + **Launch** – market leading cloud-based software coupled with pre-built industry templates and affordable pricing helps to get the project started quickly
- + **Implementation** – knowledgeable certified consultants combined with a proven implementation approach honed over 20+ years ensures success
- + **Support & Training** – Cloud-based software-as-a-service takes the technical administration out of your hands. Customized training for users & administrators ensures you have the capability to manage your solution going forward, or get some extra help with an Edgewater Ranzal support contract.

Key Benefits

- + **Simplification** – reduce maintenance costs due to complex custom solutions built with MS Office and other stopgap tools
- + **Standardization** – establish centralized modeling assumptions with flexibility for line-of-business overrides where appropriate
- + **Productivity** – forecast more often, with more accuracy, & with less effort and cost
- + **Transparency** – deliver assumptions and drivers alongside financial results for greater insight during reporting & variance analysis

Insurance Solutions from Edgewater Ranzal

We get it: insurance companies have some pretty unique needs. Over the years, Edgewater Ranzal has partnered with several forward-thinking insurance organizations to create a set of pre-built forecasting & analytical capabilities designed to get you up and running quickly. Key capabilities include:

- + Multidimensional reporting & analysis by Entity, Funding Arrangement, Product, Line, and & Market Segment
- + Driver-based forecasting of different areas of insurance financial statements, such as:
 - Policy volumes, including new business, cancellations, and in-force
 - Underwriting margin, including premiums & administrative fees, paid claims, IBNRs, and changes in liabilities
 - Net investment income
 - Variable expenses such as premium taxes & commissions
- + Robust allocation capability for operating expenses & deferred acquisition costs
- + Prescriptive yet flexible global GAAP/STAT reporting enabled by multiple hierarchies, ledgers, and currencies

Empower Finance Teams with Integrated and Automated Modeling

Even if you use a planning tool today, many customers have limited deployments that focus on administrative expenses & plan consolidation only. Such environments are managed by IT, leaving line-of-business finance teams to model underwriting income off-line, then upload results into the consolidation tool. Edgewater Ranzal offers a more optimal, self-directed approach:

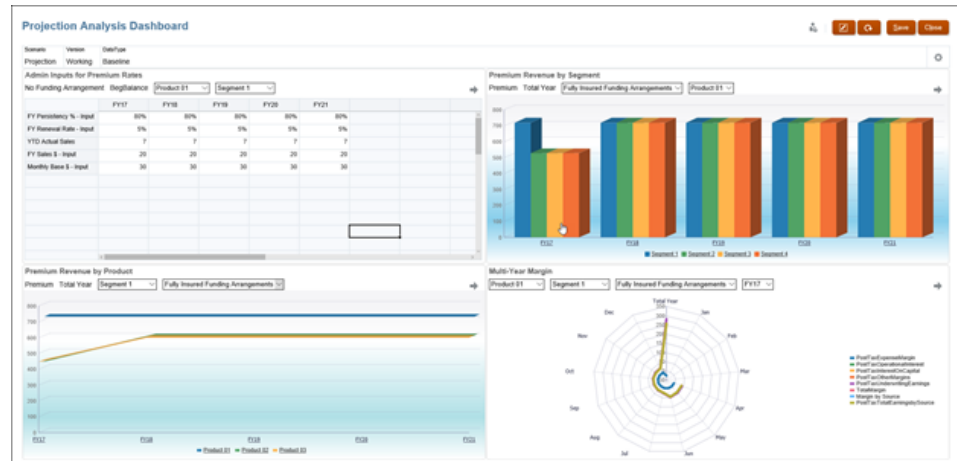
- + Establish global models with assumptions to include local & topside adjustments driven securely by user role & scenario
- + Automate integration of model results with financial statements
- + Reduce IT dependency with market-leading Cloud-based “software as a service”
- + Limit risk of model errors and maintenance costs as hierarchies change
- + Expose deviations in results based on industry-leading best practices providing guidance for recommended remediation
- + Document the solution within the application providing administrators with clear and actionable information needed for on-going support (optional)

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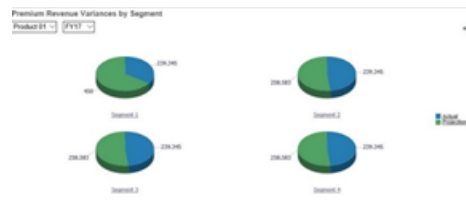
Planning Cloud Features

- + Simple user interfaces delivered through office, web, or mobile
- + Self service dashboards & reports
- + Business user-managed inputs & workflow with multi-scenario sandboxing capabilities
- + Powerful calculation engine with over 350 out-of-the-box functions
- + Robust security model to configure user roles & cell-level data access
- + Lights-out integration with other Cloud and on-premise systems
- + No capex infrastructure investments required in the Cloud

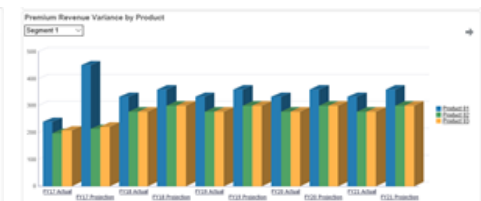
Get the Analysis Needed to Drive Business Performance



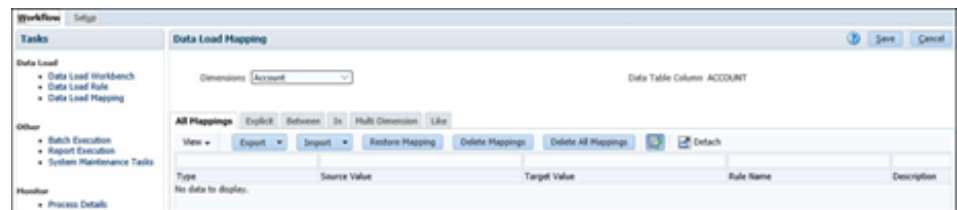
Delivered Analytics: Rich Dashboards Drive Deeper Analysis...



Deeper Analysis: By Segment by Year by...



Pivoted Analysis: By Product Within Segment Over Projected Time...



Data Management Made Simple...

About Edgewater Ranzal

Edgewater Ranzal is a full-service Oracle Platinum Consulting Partner with unrivaled expertise in delivering Oracle Hyperion Enterprise Performance Management, Business Intelligence and Big Data solutions. We consistently apply and update leading-practice methodologies to address changing business requirements and take advantage of evolving system capabilities. With resources and clients located throughout the United States, Canada, and Europe, we are one of the largest specialized Oracle Business Analytics partners. To learn more, visit ranzal.com, e-mail info@ranzal.com, or call +1.914.253.6600.